2022 ANNUAL REPORT

MIDFLORIDA
Florida's community credit union®

Insured by NCUA.

Trusting MIDFLORIDA to manage one of the most important aspects of your life – your finances – is something we don't take lightly. That's why we take our mission of improving your financial well-being seriously and strive to help you meet your financial goals every day. In doing so, MIDFLORIDA ended 2022 in a very strong financial position. We increased our net worth ratio to 10.14%, far exceeding the NCUA limit of 7% to be considered well-capitalized. Our earnings for the year represented 1.42% of our average assets, compared to .86% for the credit union industry. We experienced strong loan growth of 20% for the year while maintaining loan delinquency at less than half of our credit union peers, signaling that our lending guidelines are healthy. These metrics make MIDFLORIDA one of the best performing credit unions in the country.

As many national banks have closed branches, MIDFLORIDA continues to expand branch services with our in-person, no-appointment-needed, face-to-face banking for both consumer and business accounts. We believe members come to a branch to interact with our friendly and knowledgeable employees, which makes selecting prime branch locations and ensuring proper staffing and training paramount. In 2022, four prime growth locations were opened in Haines City, Davenport, Temple Terrace and Sarasota, and future sites in Bradenton (Cortez), Bradenton (Manatee), Largo, Dunedin, Fort Myers, Gainesville and Orlando were identified. Additionally, our lending footprint continues to broaden, providing car loans, mortgages and commercial loans across the state. Through these in-market initiatives and a growing digital presence, we see memberships extending throughout Florida.

This success could not be realized without the trust you placed in us, so thank you for your membership with MIDFLORIDA.

Steve Moseley

CHAIRMAN'S CORNER

Thank you to our loyal members for continuing to trust MIDFLORIDA as your primary financial institution. It has been my sincere honor to serve as the chairman of the board, and I appreciate the opportunity to have made a difference in Florida's Community Credit Union.

As I look back on the past year, I am extremely proud of the work we've done to help you improve your financial well-being and, on behalf of the Board of Directors and our faithful employees, I extend my appreciation for entrusting us with helping you on this journey. It's every person's financial journey that they share with us that makes us the strong institution that we are. And, it's thanks to that security and stability that we can continue offering competitive rates and investing in new locations and services to meet your evolving needs.

I'm excited and optimistic about where 2023 takes each of you on your financial journey, and how MIDFLORIDA will help you get there.

Kenneth Heubusch

Even with economic and environmental challenges during 2022, MIDFLORIDA experienced solid earnings and strong growth throughout the credit union. Total assets exceeded $6.6 billion, over 9% growth; net loans increased by over $924 million to end the year with more than $5.5 billion in loans outstanding, 20.13% increase over last year; and deposits increased by $427 million, representing 7.8% growth. Net income of $89.6 million resulted in a 1.42% return on average assets and our net worth ratio, a solid 10.14%. In addition to strong financial results, our total number of members increased to over 460,000 strong throughout Florida. We ended the year financially strong, stable and ready to continue to serve our members and our local communities.

Zelda Abram

20.13%
Loan Growth

7.8%
Deposit Growth

1.42% **Return On Average Assets**

10.14% **Net Worth Ratio**

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

ASSETS	December 31, 2022	December 31, 2021
Cash and cash equivalents	$ 119,785,006	$ 542,940,968
Equity securities	6,884,325	7,132,097
Available-for-sale debt securities	414,096,195	422,294,276
Held-to-maturity debt securities	54,058	72,231
Other investments	14,120,227	14,949,650
Federal Home Loan Bank (FHLB) stock	4,725,000	2,559,600
Loans held-for-sale	2,460,133	11,103,456
Loans receivable, net of allowance for loan losses	5,475,144,552	4,563,293,745
Accrued interest receivable	16,701,033	12,322,902
Premises and equipment, net	196,480,293	191,763,645
National Credit Union Share Insurance Fund deposit	53,553,547	46,914,683
Assets acquired in liquidation	2,370,528	1,944,497
Goodwill	93,443,267	93,443,267
Right of use assets	17,898,222	-
Other assets	194,631,604	139,198,808
Total assets	**$ 6,612,347,990**	**$ 6,049,933,825**

LIABILITIES	December 31, 2022	December 31, 2021
Share and savings accounts	$ 5,863,886,274	$ 5,437,063,816
Borrowed funds	41,140,278	2,341,266
Lease liabilities	17,672,559	-
Accrued expenses and other liabilities	68,862,103	48,143,436
Total liabilities	**5,991,561,214**	**5,487,548,518**
COMMITMENTS AND CONTINGENT LIABILITIES		
MEMBERS' EQUITY		
Undivided earnings	654,006,552	564,479,901
Accumulated other comprehensive loss	(42,897,190)	(11,772,008)
Equity acquired in merger	9,670,664	9,670,664
Non-controlling interest	6,750	6,750
Total members' equity	**620,786,776**	**562,385,307**
Total liabilities and members' equity	**$ 6,612,347,990**	**$ 6,049,933,825**

CONSOLIDATED STATEMENTS OF INCOME

	December 31, 2022	December 31, 2021
INTEREST INCOME		
Interest on loans receivable	$ 184,980,734	$ 157,469,940
Interest on investments	15,235,125	9 ,909,957
Interest income	**200,215,859**	**167,379,897**
INTEREST EXPENSE		
Dividends on share and savings accounts	12,329,402	14,353,516
Interest on borrowed funds	241,695	-
Interest expense	**12,571,097**	**14,353,516**
Net interest income	187,644,762	153,026,381
Provision for loan losses	**19,800,000**	**(16,358,772)**
Net interest income after provision for loan losses	**167,844,762**	**169,385,153**
NON-INTEREST INCOME		
Service charges	56,983,080	51,911,500
Card income	49,456,076	44,022,700
Other non-interest income	4,684,568	6,184,523
Other components of net periodic pension cost	4,590,470	2,085,498
Gains on sale of loans, net	2,357,108	7,984,660
Gain on disposition of premises and equipment, net	182,455	-
Gains on sale of investments, net	24,625	460,919
Equity securities profits, net	-	596,879
Non-interest income	**118,278,382**	**113,246,679**
	286,123,144	**282,631,832**
NON-INTEREST EXPENSE		
Compensation and employee benefits	108,640,409	97,386,530
Operations	23,455,209	21,345,284
Education and promotion	17,045,338	14,167,403
Professional and outside services	16,163,492	14,699,016
Occupancy	15,162,541	13,977,449
Loan servicing	14,564,198	12,082,623
Equity securities losses, net	1,242,642	-
Loss on disposition of assets acquired in liquidation, net	81,274	26,961
Loss on disposition of premises and equipment, net	-	172,503
Non-interest expense	**196,355,103**	**173,857,769**
Consolidated net income	**89,768,041**	**108,774,063**
Less: Net income attributed to noncontrolling interests	(164,510)	(417,375)
Net income	**$ 89,603,531**	**$ 108,356,688**

Florida's Community Credit Union at a Glance.

60+
Branches

460k+
Members

1,300+ Employees

55 Counties

2022 LEADERSHIP

Senior Management Team

- Steve Moseley, President and Chief Executive Officer
- Zelda V. Abram, Chief Financial Officer
- Christopher David, Chief Operations Officer
- Sterling Grubbs, Chief Lending Officer
- Jill Davis, Chief Marketing Officer
- Richard Haggins, Chief of Risk Management
- Michael Cheeseman, Chief Analytics Officer
- Donna Brown, Chief of Audit & Compliance
- Vanessa Hernandez, Chief of Retail Delivery
- Tim Lysak, Chief Information Officer

Board of Directors

- Kenneth Heubusch, Chairman
- John Upperco, Vice-Chairman
- Christopher Geiger, Treasurer
- Chester Brojek, Secretary
- Nick Sudzina, Director
- Dan Pierce, Director
- Donald Williams, Senior, Director
- Gary Ruhle, Director
- Darrell Jensen, Director
- Harry Williams, Director
- Shirley Pellarchy, Director

Supervisory Committee

- Terrence McGriff, Chairman
- Connie Milito
- Kathryn Ashmore
- Derrick Hall
- Sarita Guillory